# The Tocqueville International Value Fund TIVFX

#### March 31, 2012

**Overall Morningstar Rating™** 

 $\star \star \star \star \star$ 

5-Star Overall Morningstar Rating<sup>™</sup> as of 03/31/12 out of 320 Foreign Large Value Funds. The Overall Morningstar Rating<sup>™</sup> for a fund is derived from weighted metrics, which are based on risk-adjusted return performance.

## Portfolio Manager



James Hunt, Portfolio Manager at Tocqueville Asset Management, has been a portfolio manager of the International Value Fund since 2001. Prior to joining

Tocqueville in 2000, Mr. Hunt held senior positions at Lehman Brothers and Warburg Dillon Read and served as an analyst at Delafield Asset Management. He has a BA from Brown University and an MBA from Yale University.

### Fund Objective

The Fund aims to achieve capital preservation and growth through long-term investment in equity and equity-related securities primarily of non-U.S. issuers. Our objective is to produce superior returns and limit risk through careful selection of undervalued securities.

#### **Investment Strategy**

We use a bottom-up selection process based on fundamental security analysis, and do not try to replicate a benchmark. Our approach is contrarian and value oriented. We look for securities that are depressed in price, out of favor with investors, and trading at a substantial discount to intrinsic value. We emphasize free cash flow generation, balance sheet quality, and the fundamental strength of a business franchise as we seek to identify the most attractive risk/reward proposition across all market capitalizations. The portfolio typically contains 40-60 positions.

> www.tocquevillefunds.com 1-800-697-3863

#### **Investment Update**

Equity markets made substantial gains during the first quarter, as the European Central Bank's LTRO helped diffuse investor concerns about a financial meltdown in Europe, while quantitative easing measures by several countries alleviated liquidity conditions and improving macroeconomic data in Japan and the U.S. gave rise to the perception that a global recovery might be gaining traction. European markets had a strong quarter, with Spain being a notable exception. Japan had its best quarter in two decades, spurred by an improving global macro picture and a weaker Yen, which helps companies that export. Emerging markets in Latin America and Asia performed well, though China lagged. Japanese gains were offset by a decline in the Yen versus the U.S. dollar. Among sectors, Financials and Consumer Discretionary shares performed best while Telecom services and Energy lagged.

The Fund had significant gains in Europe, Japan, Asia and Latin America. Standout positive contributors were German truck parts producer SAF-Holland, Dutch chemical maker Akzo Nobel, German compact equipment maker Wacker Neuson, French aerial platform producer Haulotte Group, Japanese auto parts maker Takata, Japanese power tool maker Makita, and Japanese conglomerate Hitachi. We had losses in gold miners Newmont Mining and IAMGold, which declined as rising interest rates in the U.S. sapped interest in gold related shares, and in French specialty pharma company Ipsen, a turnaround situation.

During the quarter, we exited positions in UK credit scoring concern Experian and Mexican beverage producer FEMSA, which following strong performance, approached our intrinsic value estimates, and Spanish IT service provider Indra, where weakening payment terms by government customers undercut our thesis regarding cash generation. We took new positions in Japanese company Disco, the global leader in chip dicing and wafer grinding equipment and related consumables, and French retailer Carrefour, which has substantial real estate value, trades at a multiyear low multiple of revenues and has a new management team formulating a strategic plan aimed at restoring profit margins. Following six months of rising markets and improving sentiment, we maintain a cautious approach to deploying new capital. At the same time, international markets remain attractive in valuation terms based on cash flow multiples and dividend yields.

#### **Calendar Year Returns**

#### **Cumulative Returns**



#### Fund Facts

Symbol:	TIVFX	Sales 0
Dividend Policy:	Annual	Gross I
Minimum Investment:	\$1,000 (\$250 IRA)	Redem
Total Fund Assets:	\$226.5 million	Incepti
Cusip:	888894300	Manag
Total # Holdings:	57	
Morningstar Category:	Foreign Large Value	_

Sales Charge:	None
Gross Expense Ratio:	1.56%
Redemption Fee:	2.00% first 90 days*
Inception Date:	8/1/1994
Managers' Tenure:	11 Years

#### Performance

		Average Annual Returns as of 03/31/1				31/12
	3 Month	YTD	1YR	3YR	5YR	10YR
Fund*	7.70%	7.70%	-8.29%	20.14%	-0.01%	8.84%
Morgan Stanley EAFE Index	10.98%	10.98%	-5.31%	17.68%	-3.04%	6.16%
S&P 500 Index	12.59%	12.59%	8.54%	23.42%	2.01%	4.12%

Performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Fund performance current to the most recent month-end may be lower or higher than the performance quoted and can be obtained by calling 1.800-697-3863. The above charts assume reinvestment of capital gains and dividends and are not intended to imply any future performance.

\*The Fund's performance does not reflect the redemption fee. If deducted, the fee would reduce the performance quoted.

The Fund invests in foreign securities which involve greater volatility and political, economic and currency risks and differences in accounting methods.

The S&P 500 Index is a market-value weighted index consisting of 500 stocks chosen for market size, liquidity, and industry group representation. You cannot invest directly in an index. The MSCI EAFE (Morgan Stanley Capital International, Europe, Australasia, Far East) Index is an unmanaged index including approximately 1,000 companies representing the stock markets of 21 countries in Europe, Australasia, and the Far East. You cannot invest directly in an index. The Morningstar Foreign Small-/Mid-Value Portfolios invest in international stocks that are smaller and less expensive than other stocks. These portfolios primarily invest in stocks that fall in the bottom 30% of each economically integrated market. Value is defined based on low valuations. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or produced by MSCI.

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% of equities

## March 31, 2012

# **Points of Distinction**

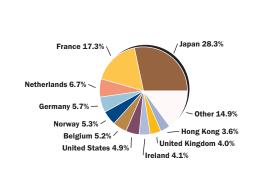
- Focused Value oriented investment philosophy
- Disciplined Contrarian thinking backed by fundamental in-house research
- Conservative Preservation of capital
- Steady Seasoned portfolio managers
- Cost Aware Competitive expense ratios
- Tax Aware Low portfolio turnover
- **Committed** Our portfolio managers invest their money in funds
- Proven Long track record of strong performance in different time horizons

# The Tocqueville Funds

The Tocqueville Fund The Tocqueville Gold Fund The Delafield Fund The Tocqueville Select Fund The Tocqueville International Value Fund The Tocqueville Opportunity Fund

Must be preceded or accompanied by prospectus. Please refer to the prospectus for important information about the investment company including investment objectives, risks, charges and expenses, which should be considered carefully before investing.

www.tocquevillefunds.com 1-800-697-3863



**Country Weightings** 

Portfolio Statistics %	6 of net assets
	Fund
Equities:	95.32%
Cash Equivalents, Other Assets, and Rec	ceivables: 4.68%
P/E:	13.1x
Weighted Median Market Cap:	\$9.7 B
Turnover Ratio:	29%

Top Ten Holdings	% of assets
Hitachi Ltd.	2.62%
Sanofi	2.57%
Canon, Inc.	2.53%
Orkla ASA	2.52%
Statoil ASA	2.51%
DCC PLC	2.50%
Total SA	2.48%
Unilever NV	2.48%
Nestle SA	2.36%
Takata Corp.	2.35%

Fund holdings and country weightings are subject to change at any time and are not recommendations to buy or sell any security. Holdings are based on percent of net assets.

#### **Risk Statistics** (3 year)

	Fund
R-Squared:	98.20
Alpha:	2.72
Beta:	0.97
Sharpe Ratio:	0.84
Std Dev:	23.74

#### Morningstar Style Box as of 12/31/11



For the period ended 03/31/12, Morningstar rated the Tocqueville International Value Fund, for the three-, five-, and 10-year periods, respectively, 4, 5, and 5 stars among 320, 264, and 150 Foreign Large Value Funds, respectively (derived from a weighted average of the fund's three-, five-, and 10-year [if applicable] risk-adjusted return measures and Morningstar Ratings metrics). Investment performance reflects applicable fee waivers. Without such waivers, total returns would be reduced and ratings could be lower. For funds with at least a three-year history, a Morningstar Rating<sup>™</sup> is based on a risk-adjusted return measure (including the effects of sales charges, loads, and redemption fees) with emphasis on downward variations and consistent performance. The top 10% of funds in each category receive 5 stars, the next 22.5% 4 stars, the next 35% 3 stars, the next 22.5% 2 stars, and the bottom 10% 1 star. Each share class is counted as a fraction of

one fund within this scale and rated separately. ©2012 Morningstar, Inc. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete, or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. **Past performance is no guarantee of future results.** 

There are special risks associated with investing in foreign securities, including: the value of foreign currencies may decline relative to the US dollar; a foreign government may expropriate the Fund's assets; and political, social or economic instability in a foreign country in which the Fund invests may cause the value of the Fund's investments to decline.

**P/E ratio**: The weighted average of the price/earnings (P/E) ratios of the equity securities referenced. The P/E ratio is calculated by dividing the current price of the stock by the estimate of earnings expected over the next four quarters. **Alpha:** A statistic that measures the difference between the fund's actual returns and its expected performance, given its level of risk as measured by beta. The difference is expressed as an annual percentage. **Beta:** A statistic that measures the volatility of the fund, as compared to that of the overall market. The market's beta is set at 1.00; a beta higher than 1.00 is considered to be more volatile than the market, while a beta lower than 1.00 is considered to be less volatile. **R-squared**: A statistic that indicates how much of a fund's fluctuations were attributable to movements in the fund's benchmark index. This statistic can range from zero to one hundred. A value closer to zero implies that movements of the fund can be explained by movements in the index. A value closer to zero implies that movements of the fund are based on other factors. The higher the R-squared, the more meaningful the beta. **Sharpe ratio**: A statistical measure that uses standard deviation and excess return to determine reward per unit of risk. A higher Sharpe ratio implies variability of total return around an average, over a specified period of time. The greater the standard deviation over the period, the wider the variability or range of returns and hence, the greater the fund's volatility.

The Tocqueville Mutual Funds may be offered only to persons in the United States and by way of a prospectus. This literature should not be considered a solicitation or offering of any investment products or services to investors residing outside of the United States.